INDONESIA

Schedule of Specific Commitments

(For the First Package of Commitments)

## INDONESIA - SCHEDULE OF SPECIFIC COMMITMENTS

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial p	presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
I. HORIZONTAL COMMITMENTS			
ALL SECTORS INCLUDED IN THIS SCHEDULE	<ul> <li>(3) Commercial Presence of the foreign service provider(s) may be in the form of joint venture and/or representative office, unless mentioned otherwise.</li> <li>Joint venture should meet the following requirements: <ul> <li>(i) should be in the form of Limited Liability Enterprise (Perseroan Terbatas/PT),</li> </ul> </li> <li>(ii) not more than 49% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT), may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) The Income Tax Law provides that non-resident taxpayers will be subject to withholding tax of 20% if they derive the following income from Indonesian source: <ul> <li>(a) interest</li> <li>(b) royalties</li> <li>(c) dividend</li> <li>(d) fee from service performed in Indonesia</li> </ul> </li> <li>Land Acquisition Undang-Undang Pokok Agraria (Land Law) No. 5 of 1960 stipulates that no foreigners (juridical and natural persons) are allowed to own land. However, a joint venture enterprise could hold the right for land use (Hak Guna Usaha) and building rights (Hak Guna Bangunan), and they may rent/lease land and property.</li> </ul> Any juridical and natural persons should meet professional qualification requirements.	

<ul> <li>(4) Expatriate Charges         Any foreign natural persons             supplying services are subject             to charges levied by             Governments         Labour Laws and Regulations.             Any expatriate employed by a             joint-venture enterprise,             representatives office, and/or     </li> </ul>	
supplying services are subject to charges levied by Governments Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
to charges levied by Governments Labour Laws and Regulations. Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
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Any expatriate employed by a joint-venture enterprise, representatives office, and/or	
joint-venture enterprise, representatives office, and/or	
representatives office, and/or	
other types of juridical person	
and/or an individual services	
provider must hold a valid	
working permit issued by the	
Ministry of Manpower and	
Transmigration.	
	Transmigration.

3)

Commercial presence 4)

## **Definitions:**

Modes of supply:

1)

Cross-border supply

2)

"Director": One or a group of persons entrusted by the shareholders of a services providing entity with the final overall control and direction of the enterprise, and legally responsible to act on behalf of the enterprises inside and/or outside of the court.

"Manager": Senior employee of a service supplier who primarily directs the management of the organization, receiving general supervision or direction principally from the board of directors of the business, including directing the service supplier or a department or sub-division thereof, supervising or controlling the work of other supervisory, professional or managerial employee or having the authority to hire or fire or recommend such or other personnel actions.

"Technical Expert/Advisor": Person employed by a service supplier who possesses a standard of high or common (i) qualifications referring to a type of work or trade requiring specific technical knowledge or (ii) knowledge essential or proprietal to the service, research equipment, techniques or management.

"Joint Operator": A joint operation is an undertaking between one or several foreign and Indonesian enterprises of temporary nature, to handle one or several project/businesses without establishing a new statutory body according to Indonesian laws

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment Additional Commitments
"Joint venture Enterprise": A joint cooperation between foreign capital		ed under Indonesian law and having its domicile in Indonesia, in the form of
"Contract Management": Contract nature between Indonesian (national		r Indonesian law in the form of cooperation on management of temporary
negotiations for the sales of service	ces and/or other similar activities includ nuneration and/or any other direct inco	pose of participating in business meeting, business contacts including ling those who prepare for the establishment of a commercial presence me from within Indonesia, and are not engaged in making direct sales or
II. SECTOR-SPECIFIC COMMITME	NTS	
CONSTRUCTION AND RELATED ENGINEERING SERVICES		
A. <u>General construction work for</u> <u>building</u>		
Construction work for building (CPC 512 except CPC 51210)	(1) Unbound*	(1) Unbound*
	(2) None	(2) Unbound
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> </ul>

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial	presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Section and the Foreign Capital Investment Law. Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).	(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.	
	(4) As specified in the Horizontal Section	<ul><li>(4) As specified in the Horizontal Section</li></ul>	
B. <u>General construction work for</u> <u>civil engineering</u>			
Construction work for civil engineering	(1) Unbound*	(1) Unbound*	
(CPC 513)	(2) None	(2) Unbound	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services</li> </ul>	

Modes of supply: 1) persons	Cross-border supply 2) Const	umption abroad 3) Commercial	presence 4) Presence of natura
Sector or Sub-sector	Limitations on Market Access capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).	Limitations on National Treatment Development Board and having qualification A/Big.	Additional Commitments
	(4) As specified in the Horizontal Section	<ul><li>(4) As specified in the Horizontal Section</li></ul>	
C. Installation and assembly work			
Assembly and erection of prefabricated construction	(1) Unbound*	(1) Unbound*	
(CPC 514)	(2) None	(2) Unbound	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.</li> </ul>	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
D. <u>Other</u>			
Pre-erection work at construction system	(1) Unbound*	(1) Unbound*	
(CPC 511 except CPC 51110 and 51113)	(2) None	(2) Unbound	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.</li> </ul>	
	(4) As specified in the Horizontal Section	<ul> <li>(4) As specified in the Horizontal Section</li> </ul>	

Modes of supply: 1) persons	Cross-border supply 2) Cons	umption abroad 3) Commercial	presence 4) Presence of natur
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
<ul> <li>Steel binding and erection (incl. welding) (CPC 51550)</li> </ul>	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended.</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law.</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s).</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big.</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big.</li> </ul>	
	<ul><li>(4) As specified in the Horizontal Section</li></ul>	(4) As specified in the Horizontal Section	
Renting Services related to equipment for construction or demolition of building or civil engineering works, with operator	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	

Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural
persons								

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
(CPC 518)	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	<ul><li>(4) As specified in the Horizontal Section</li></ul>	(4) As specified in the Horizontal Section	
<ul> <li>Foundation work including pile driving (CPC 51510)</li> </ul>	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) (a) Joint operation by</li> </ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li><li>(3) (a) 1. License fee</li></ul>	
	establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended	requirement 2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	<ul> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	Construction Services Development Board and having qualification A/Big (b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big	
	(4) As specified in the Horizontal Section	<ul><li>(4) As specified in the Horizontal Section</li></ul>	
Gas fitting construction work (CPC 51630)	(1) Unbound*	(1) Unbound*	
	<ul> <li>(2) None</li> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> </ul>	<ul> <li>(2) Unbound</li> <li>(3) (a) 1. License fee requirement <ul> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> </ul> </li> <li>(b) Local partner(s) in joint venture shall be registered</li> </ul>	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)	by Construction Services Development Board and having qualification A/Big	
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
Fire alarm construction work (CPC 51642)	<ul> <li>(1) Unbound*</li> <li>(2) None</li> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	<ul> <li>(1) Unbound*</li> <li>(2) Unbound</li> <li>(3) (a) 1. License fee requirement <ul> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> </ul> </li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	

ector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
Burglar alarm system construction work (CPC 51643)	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	
	<ul> <li>(3) (a) Joint operation by establishing a representative office in Indonesia. License for representative office shall be valid for 3 years and can be extended</li> <li>(b) Joint venture company by fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law</li> <li>Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)</li> </ul>	<ul> <li>(3) (a) 1. License fee requirement</li> <li>2. Registered foreign company shall form a joint operation with local partner(s) which is (are) registered by Construction Services Development Board and having qualification A/Big</li> <li>(b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big</li> </ul>	
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section	
Lift and escalator construction work (CPC 51691)	<ul><li>(1) Unbound*</li><li>(2) None</li></ul>	<ul><li>(1) Unbound*</li><li>(2) Unbound</li></ul>	

Modes of supply:

1)

Cross-border supply 2)

Commercial presence 4) Presence of natural

Modes of supply: persons	1) Cross-border supply 2) Cor	nsumption abroad 3) Commercial	presence 4) Presence of natura
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
	(3) (a) Joint operation by	(3) (a) 1. License fee	
	establishing a	requirement	
	representative office in	2. Registered foreign	
	Indonesia. License for	company shall form a	
	representative office shall	joint operation with local	
	be valid for 3 years and can		
	be extended	registered by	
		Construction Services	
	(b) Joint venture company by	Development Board and	
	fulfilling the requirements as	having qualification	
	specified in the Horizontal	A/Big	
	Section and the Foreign		
	Capital Investment Law	<ul><li>(b) Local partner(s) in joint venture shall be registered</li></ul>	
	Not more than 55% of the	by Construction Services	
	capital share of the Limited	Development Board and	

es of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial pre

	fulfilling the requirements as specified in the Horizontal Section and the Foreign Capital Investment Law Not more than 55% of the capital share of the Limited Liability Enterprise (Perseroan Terbatas/PT) may be owned by foreign partner(s)	having qualification A/Big (b) Local partner(s) in joint venture shall be registered by Construction Services Development Board and having qualification A/Big
	(4) As specified in the Horizontal Section	(4) As specified in the Horizontal Section
TOURISM AND TRAVEL RELATED		
<u>SERVICES</u> Hotel (CPC 64110)	(1) None	(1) None
	(2) None	(2) None
	<ul> <li>In Eastern Part of Indonesia, Bengkulu, Jambi, 100% of capital share can be owned by foreign investor</li> </ul>	<ul> <li>(3) a. Higher paid-up capital is required of foreign services suppliers than of domestic suppliers. This measure will be</li> </ul>

Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural
persons								

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
		eliminated in the year 2020. b. Only 3,4, or 5 starred hotels are permitted	
	<ul> <li>(4) Unbound, except for: <ul> <li>a. Top Management Level in Hotel business comprised of: <ul> <li>General Manager</li> <li>Food and Beverage Manager</li> <li>Resident Manager</li> <li>Comptroller</li> <li>Marketing Director</li> </ul> </li> <li>b. Highly-skilled Professionals comprised of: <ul> <li>Executive Chef</li> <li>Sous Chef</li> <li>Specialty Cook</li> </ul> </li> </ul></li></ul>	(4) As specified in the Horizontal Section	
Meal Serving Services with Full Restaurant Services	(1) None	(1) None	
(CPC 64210)	(2) None	(2) None	
	<ul> <li>(3) Unbound, except in certain parts of East Indonesia (Sulawesi, Papua, Mollucas, Nusa Tenggara), foreign equity participation is permitted up to 49%</li> </ul>	(3) Subject to prevailing local government's laws regarding to the moral or public order in accordance with Article XIV (a) of the GATS	
	(4) Unbound, except for: - Top Management Level - Highly-Skilled Professionals	(4) As specified in the Horizontal Section	

	Modes of supply:	1)	Cross-border supply	2)	Consumption abroad	3)	Commercial presence	4)	Presence of natural
_	persons								

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Tourism Consultancy Services	(1) None	(1) None	
(CPC 91136)	(2) None	(2) None	
	(3) Must be registered to Indonesian Ministry of Justice as Indonesian company. In the case of cooperation with a national company, it is required to do joint venture, joint operation and contract management	(3) Unbound	
	(4) Unbound	(4) As specified in the Horizontal Measures	
International Hotel Operator (CPC 91135)	(1) None	(1) None	
	(2) None	(2) None	
	(3) Must be registered to Indonesian Ministry of Justice as Indonesian company. In the case of cooperation with a national company, it is required to do contract management	(3) Unbound	
	<ul> <li>(4) Unbound, except for:</li> <li>a. Top Management Level in Hotel business comprised of:</li> <li>General Manager</li> <li>Food and Beverage Manager</li> </ul>	(4) As specified in the Horizontal Section	

Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments	
	<ul> <li>Resident Manager</li> <li>Comptroller</li> <li>Marketing Director</li> <li>Highly-skilled Professionals comprised of:         <ul> <li>Executive Chef</li> <li>Sous Chef</li> <li>Specialty Cook</li> </ul> </li> </ul>			
ourist Resorts including:	(1) None	(1) None		
Hotels (3,4, and 5 star) Marinas	(2) None	(2) None		
<ul> <li>Golf Courses and other Sport Facilities</li> </ul>	(3) In Eastern Part of Indonesia, Bengkulu and Jambi, 100% of capital share can be owned by foreign investor	<ul> <li>(3) a. Higher paid-up capital is required of foreign services suppliers than of domestic suppliers. This measure will be eliminated in the year 2020.</li> <li>b. Only 3,4, or 5 starred hotels are permitted</li> </ul>		
	<ul><li>(4) Unbound, except for Resort Manager</li></ul>	(4) As specified in the Horizontal Section		
Fravel Agent and Tour Operator (TA	(1) None	(1) None		
CPC 74710)	(2) None	(2) None		
ENERGY SERVICES	<ul> <li>(3) Maximum service providers 30 TA &amp; TO</li> <li>(4) Unbound except for technical advisor</li> </ul>	<ul> <li>(3) Tour operator must be Travel Agent located in Jakarta and Bali</li> <li>(4) As specified in the Horizontal Section</li> </ul>		

Commercial presence 4)

Cross-border supply 2)

Modes of supply:

1)

Modes of supply: 1) persons	Cross-border supply 2) Cons	sumption abroad 3) Commercial	presence 4) Presence of natural
Sector or Sub-sector	Limitations on Market Access	Limitations on National Treatment	Additional Commitments
Core analysis and other Lab Test, only for Isotop Analysis (1A.2.7.3)	(1) None	(1) None	
	(2) None	(2) None	
	(3) Joint operation through a representative office in Indonesia	(3) As specified in the Horizontal Section	
	<ul><li>(4) Unbound, except for directors and technical experts.</li></ul>	(4) As specified in the Horizontal Section	
Geological and geophysical services, only for seismic data acquisition	(1) None	(1) None	
(1A.1.4.1.1)	(2) None	(2) None	
	<ul> <li>(3) Joint operation through a representative office in Indonesia</li> </ul>	(3) As specified in the Horizontal Section	
	(4) Unbound, except for directors and technical experts.	(4) As specified in the Horizontal Section	
Liquefaction and gasification only for	(1) None	(1) None	
coal - Coal liquefaction (2.4.4.4) - Coal Gasification (2.4.4.5)	(2) None	(2) None	
5001 Submouldin (2.4.4.0)	<ul> <li>(3) Joint operation through a representative office in Indonesia</li> </ul>	(3) As specified in the Horizontal Section	
	(4) Unbound, except for directors and technical experts.	(4) As specified in the Horizontal Section	